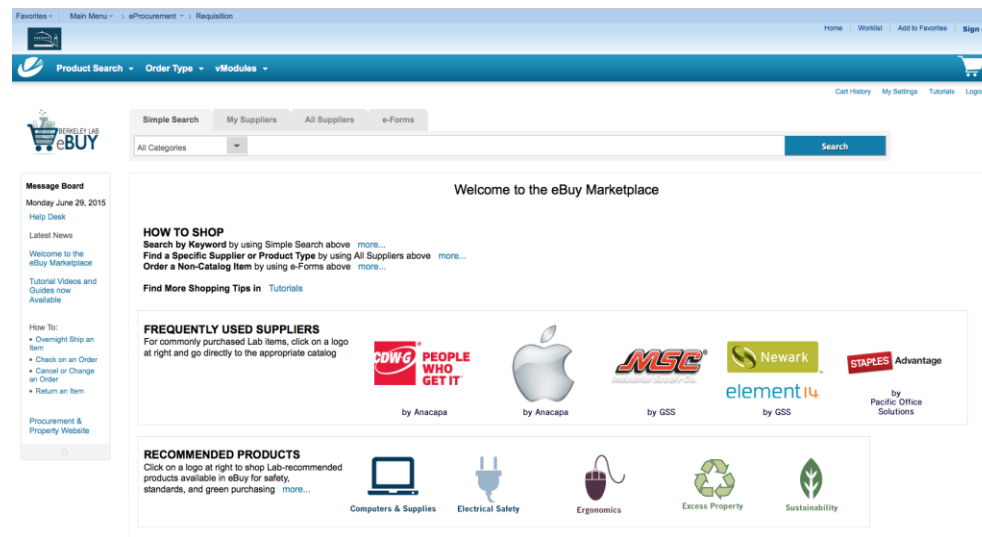


# eBuy Marketplace Overview

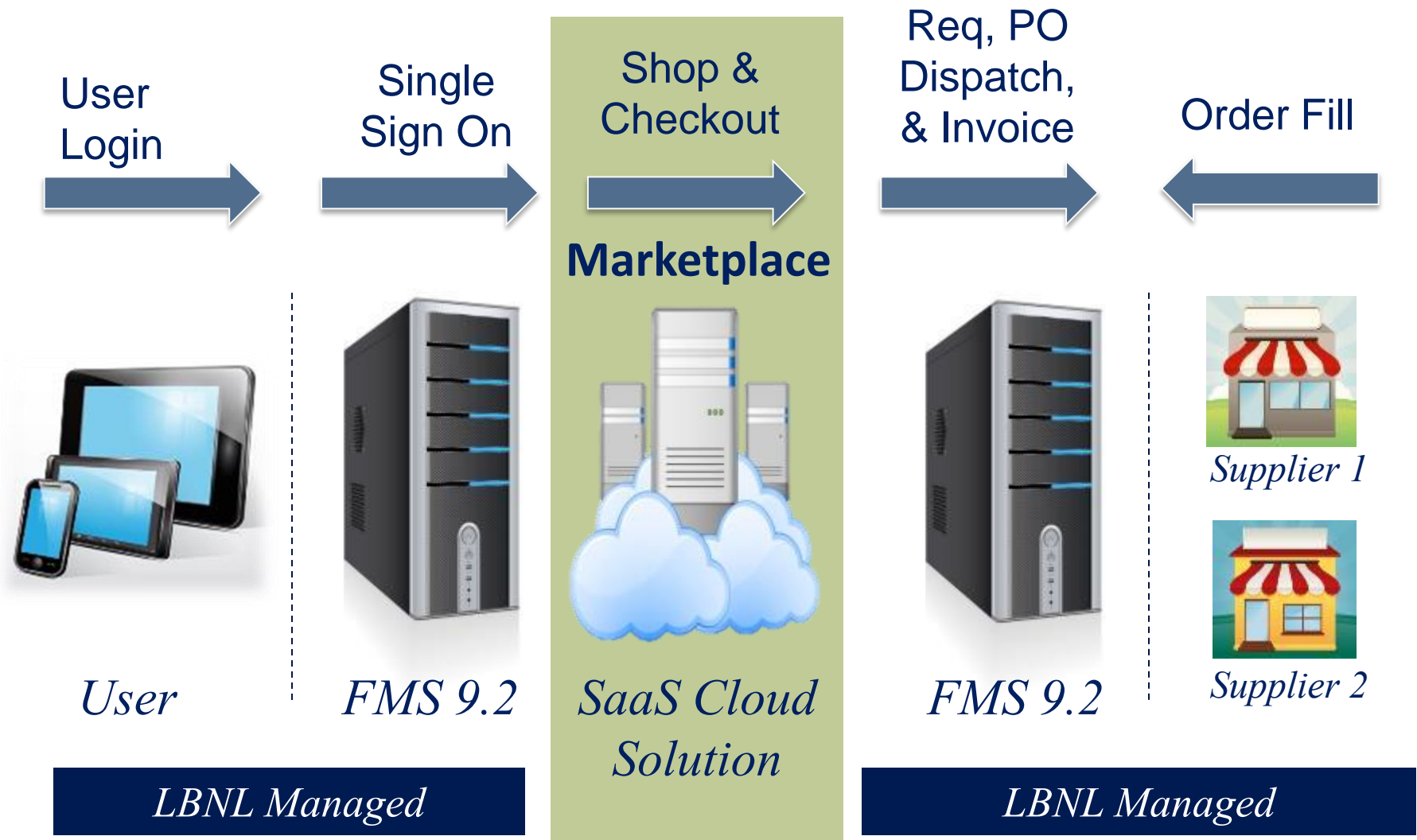


# Current State

- Users like eBuy, and want more suppliers & functionality
- eBuy supplier catalogs are labor-intensive to add and maintain
- Other DOE Labs are using a “Marketplace” solution for online shopping



# Marketplace = the Shopping Experience



# Marketplace: Expanding Functionality & Suppliers for eBuy Shopping

## Key Features of the eBuy Marketplace:

1. Shop new suppliers coming to eBuy
2. Continue to shop your favorite supplier catalogs
3. Search/ sort/ filter across eBuy suppliers
4. Add products from multiple suppliers to one cart

The screenshot displays the eBuy Marketplace homepage. At the top, a navigation bar includes 'Favorites', 'Main Menu', 'eProcurement', and 'Requisition'. A secondary bar features 'Product Search', 'Order Type', and 'vModules'. On the right, there are links for 'Home', 'Worklist', 'Add to Cart', and 'Sign out'. A green circle with the number '4' is placed over the 'Add to Cart' icon.

Below the navigation bar, a 'Simple Search' section is visible, featuring a search bar and a 'Search' button. A green circle with the number '3' is placed over the 'Search' button. To the left of the search bar, there are tabs for 'My Suppliers', 'All Suppliers', and 'e-Forms'. A green circle with the number '1' is placed over the 'All Suppliers' tab.

The main content area is titled 'Welcome to the eBuy Marketplace'. It includes a 'HOW TO SHOP' section with links for 'Search by Keyword', 'Find a Specific Supplier or Product Type', and 'Order a Non-Catalog Item'. Below this is a 'FREQUENTLY USED SUPPLIERS' section, which features logos for CDWG, Apple, MSC, Newark, and Staples. A green circle with the number '2' is placed over the CDWG logo. The logos are accompanied by the text 'by Anacapa' or 'by GSS'. At the bottom, there is a 'RECOMMENDED PRODUCTS' section with icons for 'Computers & Supplies', 'Electrical Safety', 'Ergonomics', 'Excess Property', and 'Sustainability'.

On the left side of the page, there is a 'Message Board' section with a date of 'Monday June 29, 2015' and links for 'Help Desk', 'Latest News', 'Welcome to the eBuy Marketplace', and 'Tutorial Videos and Guides now Available'. Below this is a 'How To:' section with links for 'Overnight Ship an Item', 'Check on an Order', 'Cancel or Change an Order', and 'Return an Item'. At the bottom left, there is a link for 'Procurement & Property Website'.

# Why Marketplace? The Value Proposition



## eBuy Marketplace

### Function

Provides expanded shopping functionality

### Scale

Facilitates adding more eBuy suppliers

### Efficiency

Increases access to the most cost-effective purchasing method

### Standard

Leverages established technology used by industry and other DOE Labs

# Key Considerations

## **FMS 9.2 interface is not changing**

- Purchases start and end in FMS

## **We have limited ability to modify the Marketplace**

- Leveraging standard cloud software used by other Labs
- Provides enhanced functionality, but it's NOT "Amazon"
- We can design entry points, tutorials, etc.

## **Some suppliers currently accessed via other methods will move to eBuy**

- Some B2B/Blanket suppliers will move to eBuy
- Selection criteria: purchase volume, supplier readiness, DOE's Small Business Program, etc.

## **Suppliers will be phased in over several months**

- Mitigates risk
- Minimizes impact on a change-fatigued organization

# Timeline

## Phase 1 Launch: Aug 2015

3 categories of eBuy suppliers  
(plus some new suppliers)  
available in Marketplace:

- IT
- Office
- Maintenance, Repair, & Operations (MRO)

## Phase 2 Launch: ~Dec 2015

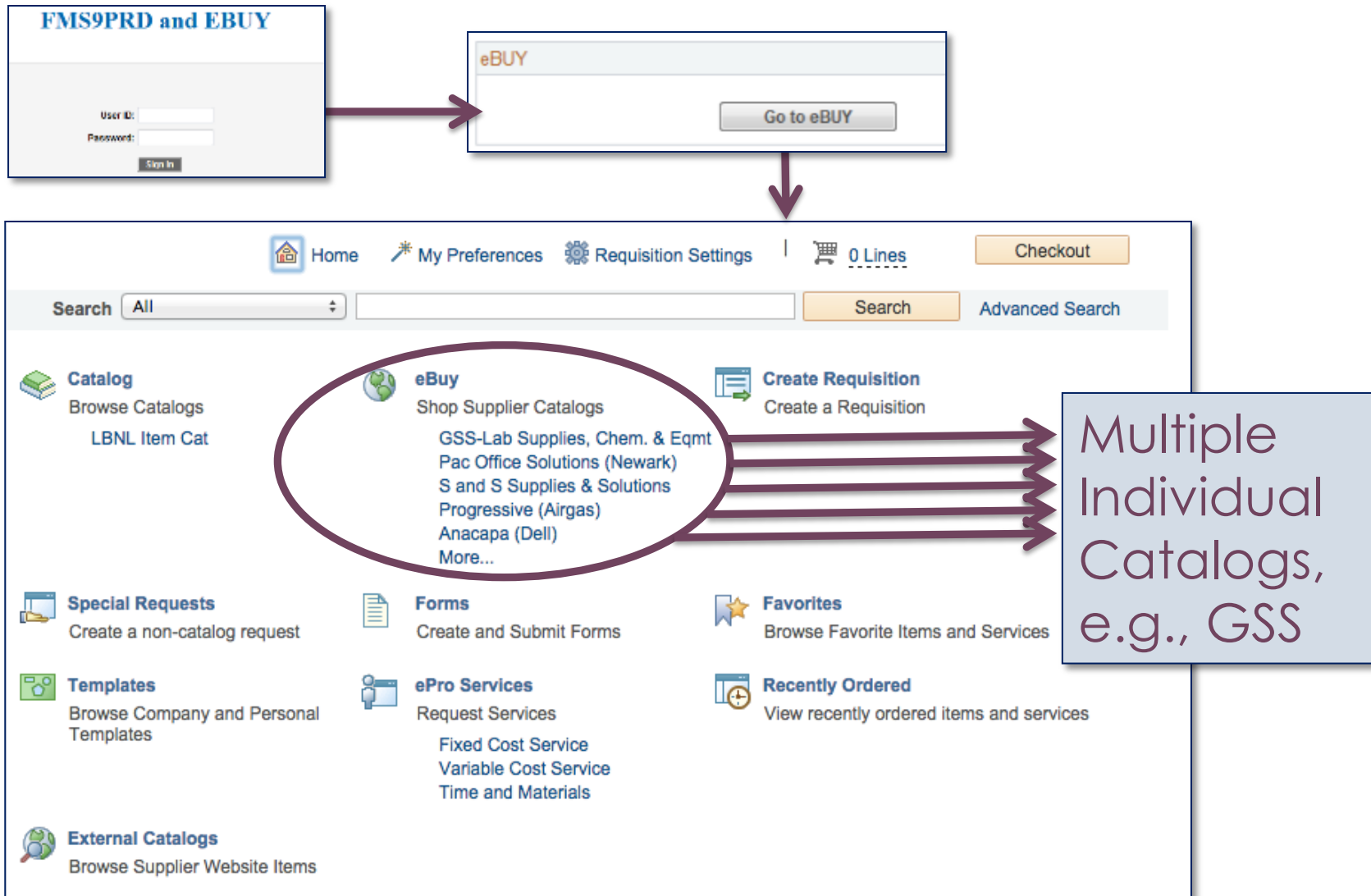
Remaining eBuy suppliers,  
(plus some new suppliers)  
added to Marketplace:

- General Lab Supplies
- Specialty Research Products

## Phase 3 Launch: ~Mar 2016 & Ongoing

Additional new  
suppliers added  
to Marketplace

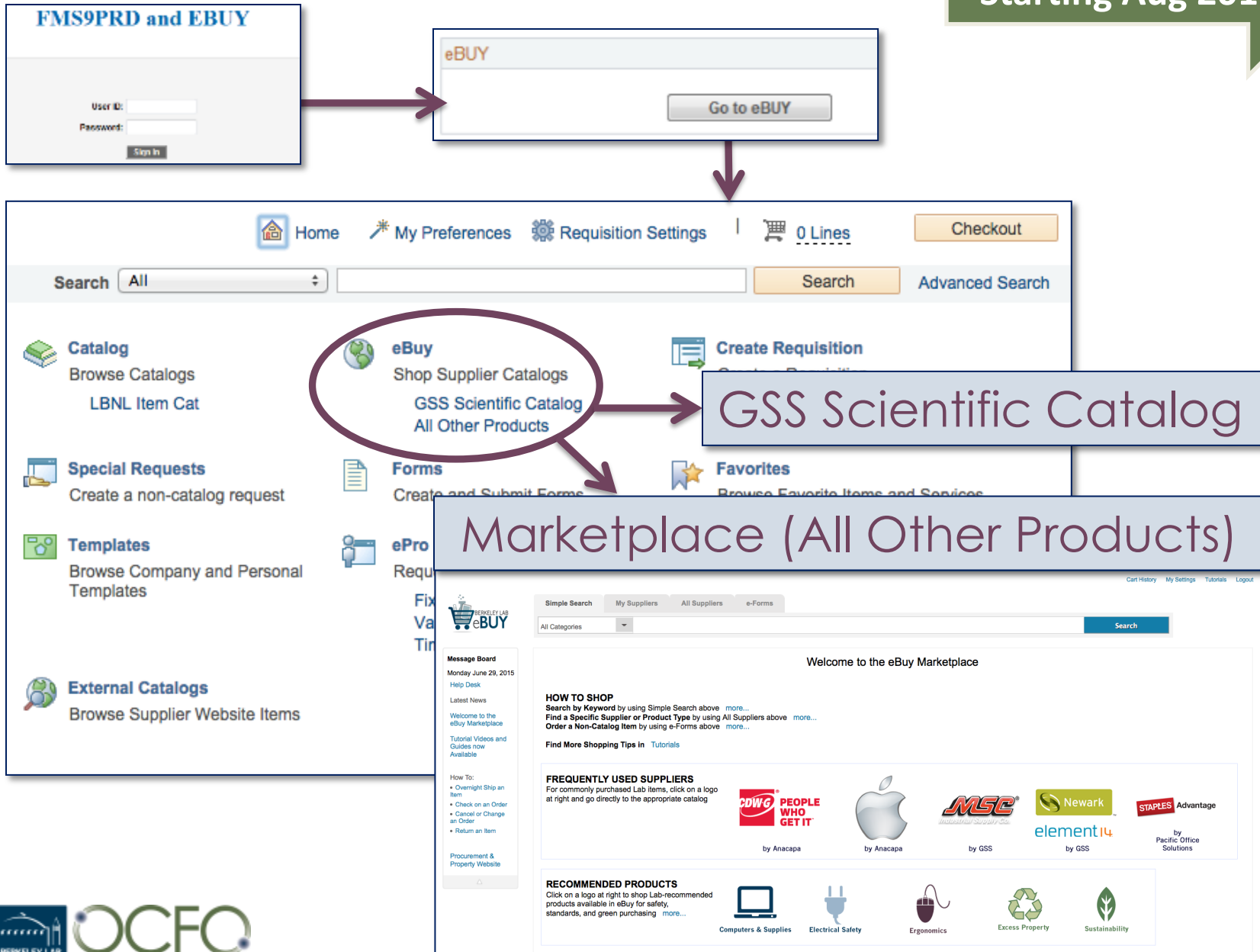
# Accessing eBuy: Current State





# Accessing eBuy: Transition Period

Phase 1  
Starting Aug 2015



# Accessing eBay: Future State

Phase 2 & Beyond  
Starting ~Dec 2015



**Message Board**  
Monday June 29, 2015  
Help Desk  
Latest News  
Welcome to the eBay Marketplace  
Tutorial Videos and Guides now Available  
How To:  
• Overnight Ship an Item  
• Check on an Order  
• Cancel or Change an Order  
• Return an Item  
Procurement & Property Website

**Welcome to the eBay Marketplace**

**HOW TO SHOP**  
Search by **Keyword** by using Simple Search above [more...](#)  
Find a **Specific Supplier or Product Type** by using All Suppliers above [more...](#)  
Order a **Non-Catalog Item** by using e-Forms above [more...](#)  
Find More Shopping Tips in [Tutorials](#)

**FREQUENTLY USED SUPPLIERS**  
For commonly purchased Lab Items, click on a logo at right and go directly to the appropriate catalog

**RECOMMENDED PRODUCTS**  
Click on a logo at right to shop Lab-recommended products available in eBay for safety, standards, and green purchasing [more...](#)

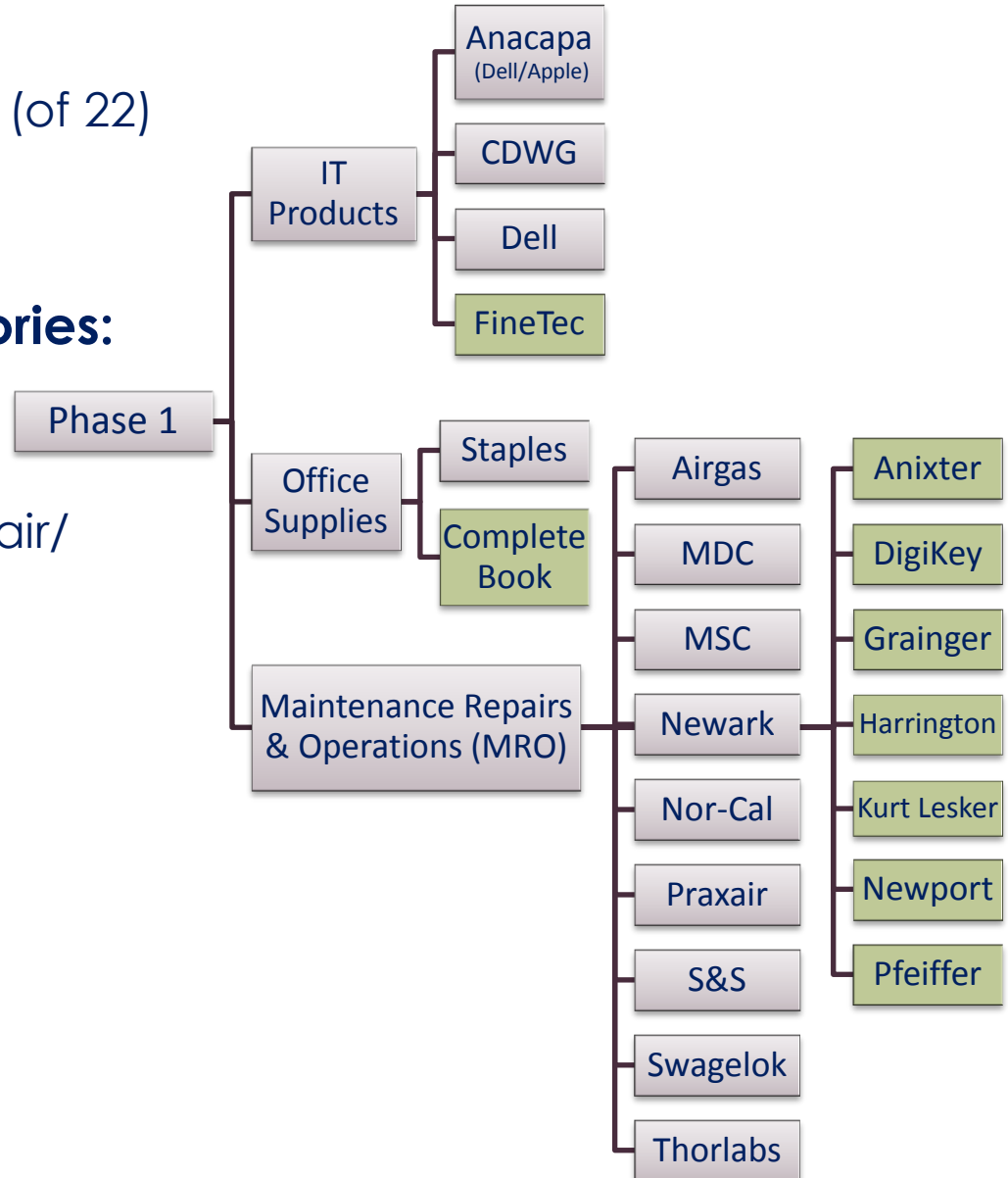
# Planned Suppliers for Marketplace Phase 1

## ■ 22 Suppliers

- 13 Existing eBuy Suppliers (of 22)
- 9 Additional Suppliers

## ■ Complete Supplier Categories:

- IT
- Office
- MRO: Maintenance/ Repair/ Operations



# Learn more!

- Live Demos
  - Watch TABL for Marketplace demos - July 2015
- User Tutorials in both Video & Handbook format
  - Available from the Marketplace at Phase 1 launch - August 2015
- eBuy User Group
  - Reach out to your Division/Area representative

Area	Division	Name
Biosciences	Genomics	Sandra Nicosia
Biosciences	Physical Biosciences	Katherine Schall
Computing Sciences	NERSC	Aaron Garrett
Earth & Environmental Sciences	Earth Sciences	Karen Elliot
Energy Sciences	Material Sciences	Alyssa Brand
Energy Technologies	Energy Technologies Area (ETA)	Anita Estner
Operations	EHS	Mike White
Operations	IT	Jeanne Gerstle
Operations	Facilities	Anthony Luiz
Physical Sciences	Engineering	John Joseph

- Watch [Procurement.lbl.gov](http://Procurement.lbl.gov) for updates

# Q & A